

## Look Who's New...

Please detach this page and add to your telephone directory:

### CHAMPLAIN

298.5671 Arena, Lisa  
298.5682 Binion, Bill  
298.2706 Garrand, Kristena  
298.4669 Guay, John  
298.5625 Kise, Kimberly  
298.8108 Krawczel, P  
298.8426 Lambert, Kyle & Lisa  
298.4646 Lapan, Walter  
298.5674 Parah, Lorelee  
298.4545 Porter, Christine  
298.2266 Reynolds, Jacob  
298.5717 Timmons, Thomas  
298.5830 Weightman, Tom & Betty  
298.2943 Williams, Kezia

### MOOERS

236.5745 Agoney, Mark  
236.5989 Belrose, James  
236.5701 Boismier, James  
236.6993 Bouvia, James  
236.5647 Cayea, David  
236.6164 Couture, Dereck  
236.5336 Decoste, B L  
236.6827 Garand, Laurie  
236.4432 Garrand, Ed & Brenda  
236.5538 Gray, Alfred  
236.5248 Laurie, B  
236.6130 Manor, Darlene  
236.5868 Manor, Kevin  
236.5910 Miller, Lenore  
236.5566 Montgomery, William & Angela  
236.4336 Morelock, Jeffrey  
236.4444 Read, Colin & Natalie Peck  
236.5827 Reyell, Darrell  
236.4588 Scriver, Walter (Camp)  
236.7119 Spear, Theresa  
236.4756 Tremblay, Lane

### ROUSES POINT

297.4634 Belrose, Eric  
297.6043 Bouchard-Bell, Nicole  
297.8219 Bush, Joanna  
236.7464 Clark, Sheila  
297.7378 Cordero, Teresa  
297.5147 Ducharme, John & Beverly  
297.4714 Jarbeau, Nathaniel  
297.4706 Laurin, Robert  
297.3745 McChesney, Joseph  
297.3118 McGregor, Johnny  
297.4520 Rommanelli, Anna Lisa  
297.4919 St John, A

### BUSINESS

298.7387 Beaver Creek Pet Lodge  
297.4745 Best Friends Family Restaurant  
297.4400 E2E Logistics Consulting Inc  
236.4604 Fiacco & Riley Construction Inc  
236.4747 Hamilton Funeral Home  
297.6000 Kings Bay Campground & RV Park  
236.5523 Northern Snow & Dirt Inc  
298.7827 Subway  
297.3044 The Last Resort  
236.7201 Woodfalls Industries



# the Exchange

Your Connection to The Champlain Telephone Company

[www.champlaintelephone.com](http://www.champlaintelephone.com)

Fall 2008

## The Champlain Telephone Company's Open House is Back!

In association with the National Small Independent Telephone Company Week, CTC along with its family of companies would like to invite you to our Open House Celebration. This year's Open House will be held Friday, September 12th, 2008 from 11:00 am to 6:00 pm at CTC's main office building at 1118 Main St in Champlain. There will be plenty of refreshments and fun for all.

We will be featuring live product demonstrations as well as entertainment provided by our local community.

Such demonstrations include videoconferencing and our high speed DSL service, the new generation of high-speed Internet access.

The Open House will have activities for all ages. There will be face painting, a history of phones display, tours of the CTC facilities, bucket truck rides and many other surprises.

Throughout the day, there will be plenty of opportunities to talk to professionals and ask questions about our rapidly expanding local telecommunications industry.

The Open House will be fun for the whole family! Come join us as we celebrate YOU - our customers and friends.



## CTC Announcements

The Champlain Telephone Company (CTC) is pleased to announce the promotions and appointments of Mark Webster as Controller and of Wade Northrup as Accounting Manager.

Mark Webster, formerly the Compliance Manager, has recently assumed the position of Controller at CTC and is currently performing his new responsibilities. As CTC's Controller, Mark is positioned to manage and provide leadership for the entire accounting department, coordinate company financial planning, execute budget management functions and maintain proper internal controls, standards and procedures.

Mark joined the company in 1994, as the Manager of Budgets and Special Projects, his dedication and commitment to the company has seen him develop and grow his career within CTC. Mark's prior 14 years experience with CTC give him the knowledge and relationships to easily work closely with the senior management team to establish effective accounting processes and procedures, prepare financial analysis and budgets. This experience has also well equipped him to lead the accounting team as the company continues to rapidly expand.

"Mark has been a key part of our success, and we are pleased to promote him to this important position," said Trent Trahan, Chief Executive Officer of The Champlain Telephone Company.

Wade Northrup was originally hired by CTC as a Staff Accountant after he graduated from SUNY Plattsburgh in the spring of 1998. He will assume his new managerial responsibilities immediately.

As CTC's new Accounting Manager, Wade is responsible for managing the day-to-day operations of the accounting department, including accounts payable, accounts receivable, and general accounting functions for CTC and its subsidiaries. Wade will also be assisting the Controller with a variety of special projects.

"With over ten years experience in The Champlain Telephone Company Accounting Department, Wade is more than suitable to fill this position," said Trent Trahan, CEO of CTC, "Wade's knowledge and skills in the

accounting field have continued to grow, that combined with the solid relationships he has built within the company makes him the perfect fit."

## CTC Appoints Greg MacConnell as Vice President & CFO

The Champlain Telephone Company, is pleased to announce the appointment of Greg MacConnell as Vice President and Chief Financial Officer.



As the Vice President and CFO, MacConnell has the broad responsibility of CTC and its subsidiaries financial operating results and providing overall financial guidance. In this new position, MacConnell is responsible for directing the preparation of all financial reports, overseeing all company accounting practices, including accounting departments, budget preparation, and audit functions.

As CTC and its subsidiary, PrimeLink, continue to advance in the rapidly changing telecommunications world, MacConnell is charged with analyzing company operations to pinpoint opportunities, direct the company's financial strategy and oversee planning and forecasts.

MacConnell brings with him a wealth of knowledge and experience from careers both outside the CTC family of companies and from within. For the past five years MacConnell has held the position of President and General Manager of PrimeLink (owned by CTC), which he will dually manage as he moves into the new position of CFO. Prior to working with CTC and its subsidiaries, MacConnell worked in several managerial positions where he directed sales efforts, developing marketing strategies and business development. This experience has well equipped him to lead his group of accounting professionals and the entire team at CTC into a new era of telecommunications.

## Don't Miss The Action!

### The PrimeLink 2008 Great Northern ShootOut

This coming Thanksgiving weekend four of the Nation's top NCAA Division III Hockey Teams compete in the Eleventh Annual PrimeLink Great Northern ShootOut held this year at Chip Kenyon Ice Arena, home of the Middlebury Panthers. You don't want to miss the action as Division III powerhouses; Middlebury Panthers, Norwich Cadets, Plattsburgh State Cardinals and Saint Thomas Tommies compete for the PrimeLink Great Northern ShootOut Championship Title.



PrimeLink Great Northern ShootOut fans can catch all the action from this year's tournament LIVE online. Go to [www.primelink1.com](http://www.primelink1.com) for your live hockey action fed straight from Middlebury's Chip Kenyon Ice Arena. This year's LIVE Webcast will be produced and brought to fans through a joint venture between Plattsburgh State University and PrimeLink.

#### Chip Kenyon Ice Arena Middlebury College

Friday, November 28, 2008  
4:00 pm - Norwich vs Plattsburgh State  
7:00 pm - Middlebury vs St. Thomas

Saturday, November 29, 2008  
4:00 pm - Third Place Game  
7:00 pm - Championship Game

## CTC Closings

September 1 - Labor Day  
October 13 - Columbus Day  
November 11 - Veterans Day  
November 27 & 28 - Thanksgiving  
December 24 - Closed at 12pm  
December 25 - Christmas Day  
December 31 - Closed at 12pm  
January 1, 2009 - New Year's Day

## PrimeLink Long Distance Service

Looking to save on your long distance service? If you still are using an 'out of the area' long distance carrier that is not located in the North Country, you could be paying too much for your service.



Make the switch to PrimeLink, CTC's long distance company, and save over 25% on your toll calls.

The staffs at both the Champlain Telephone Company and PrimeLink are local professionals ready to assist you.

Go with a company you can trust. The Champlain Telephone Company has been serving this community for over a hundred years. We know our region, our customers and our community's needs better than any 'out-of-area' company ever could.

Call today and start saving. Don't forget we also have Unlimited Local/Long Distance Calling and Internet Packages available - Call TODAY! **298.2411**.

## Community News & Events

### American Heart Walk

The walk will be held Saturday, September 27, 2008 at SUNY Plattsburgh's Field House. Registration starts at 8:30 am and the walk begins at 9:30 am. If you wish to register for the walk, you can contact Faith Osborne Long at **643.9760** or visit the website at [www.plattsburghheartwalk.org](http://www.plattsburghheartwalk.org)

### Foster Parents Wanted

An Orientation and Informational Meeting for prospective foster/adoptive and respite parents will be held on Tuesday, September 16, 2008. Orientation will be held at the Clinton County Department of Social Services, 13 Durkee Street, Plattsburgh, NY from 6:00 to 7:30 pm. All are welcome and there is no commitment. To learn more, please contact Donna Drollette at **518.565.3320**.